

Message Text

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71

ACTION EA-07

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /015 W

----- 098756

R 050909Z APR 74

FM AMEMBASSY MANILA

TO USDOC WASHDC

INFO SECSTATE WASHDC 2549

UNCLAS MANILA 4087

E.O. 11652: NA

TAGS: BFOL, RP

SUBJ: WTDR/FTI - DAVIES, THEO. H. & VO., FAR EAST, LTD.

REF: UNCLAS USDOC 1509

1. PHILIPPINES 2. CNTRY CODE: 565 3. SER NO: NA

4. DAVIES, THEO. H. & CO., FAR EAST, LTD.

4A. CODE: 4B. CODE: A 4C. CODE: X

5. P.O. BOX 561, 222 BUENDIA AVENUE, MAKATI

6. RIZAL, PHILIPPINES

7. ESTBL: 1928 8. EMPL: 500 9. SIZE: (18-X) VERY LARGE

10. REPUTATION: (22-X) GOOD 12. RPT DATE: 03/74

13A. 28100/235 INDENTS, DIST. & IMP. INDUSTRIAL ORGANIC CHEMICALS

13B. 28210/235 INDENTS, DIST. & IMP. PLASTICS AND RESINS

13C. 28160/235 INDENTS, DIST. & IMP. PIGMENTS

13D. 35613/235 INDENTS, DIST. & IMP. SUBMERSIBLE PUMPS

13E. 29920/235 INDENTS, DIST. & IMP. AUTOMOTIVE AND INDUS-

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TRIAL LUBRICANTS, OILS AND GREASES

13F. 39990/235 INDENTS, DIST. & IMP. SOAP, TOOTHBRUSH AND

PAPER HOLDERS

13G. 32610/235 INDENTS, DIST. & IMP. TOWEL BARS

13H. 37240/235 INDENTS, DIST. & IMP. AIRCRAFT ENGINES AND
ENGINE SPARE PARTS

13I. 35316/235 INDENTS, DIST. & IMP. CONCRETE MIXERS

13J. 35314/235 INDENTS, DIST. & IMP. POWER SHOVELS

13K. 35760/235 INDENTS, DIST. & IMP. AGGREGATE WEIGHERS

13L. 35319/235 INDENTS, DIST. & IMP. WINCH DOZERS

13M. 73920/9 GENERAL MANAGERS

13N. 64110/9 GENERAL INSURANCE AGENTS

14. OFFICER: ERWIN G. VORSTER TITLE: PRES.-GEN.MGR.

15. CABLE: "DRACOMAN" MAKATI OR MANILA 16. TELEX: NA

17. PHONE: 89-30-61

18. FINANCIAL REFERENCES: CHARTERD BANK AND HONG KONG &
SHANGHAI BANKING CORPORATION, BOTH MAKATI, RIZAL, PHILIP-
PINES. TRADE REFERENCES: SEE #19

19. MAJOR FOREIGN FIRMS REPRESENTED: CYANAMID INTERNA-
TIONAL, WAYNE, NEW JERSEY, INDUSTRIAL ORGANIC CHEMICALS,
PLASTICS, RESINS AND PIGMENTS; WESTERN PUMP COMPANY, FRAZAR
& HANSEN EXPORT DIVISION, 150 CALIFORNIA ST., SAN FRANCISCO,
CALIFORNIA, SUBMERSIBLE PUMPS; UNION OIL COMPANY OF CALI-
FORNIA, UNION OIL CENTER, LOS ANGELES 17, CALIFORNIA, MOTOR
OIL, AUTOMOTIVE AND INDUSTRIAL LUBRICANTS AND GREASES; DEL
MAR MANUFACTURING COMPANY, 12901 SO. WESTERN AVE., GARDENA,
CALIFORNIA, SOAP HOLDERS, TOWEL BARS, TOOTHBRUSH HOLDERS,
PAPER HOLDERS AND ROBE HOOKS; ROLLS-ROYCE, LTD., P.O. BOX
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31, DERBY, ENGLAND, AIRCRAFT ENGINES AND ENGINE SPARE PARTS;
AND ELBA-WERK GMBH, 7505 ETTLINGS/BADEN, WEST GERMANY, CON-
CRETE MIXERS, WINCH DOZERS, AGGREGATE WEIGHERS AND POWER SHO-
VELS, ON EXCLUSIVE BASIS. NOT STATED WHEN AGENCY AC-
QUIRED.

20. FIRM STARTED 1928 AS BRANCH OF THEO H. DAVIES & LTD.
IN HONOLULU, HAWAII AND WAS CHARTERED UNDER PHILIPPINE LAWS
IN 1946. IN OCTOBER 1973, JARDINE MATHESON CO. LTD. OF
HONGKONG ACQUIRED 80 PERCENT OF EQUITY. FIRM INDENTS, IMPORTS AND

DISTRIBUTES A WIDE LINE OF PRODUCTS SUCH AS AIRCRAFT AND AVIATION EQUIPMENT, CHEMICALS, LABORATORY SUPPLIES AND EQUIPMENT, CONSTRUCTION EQUIPMENT AND GENERAL HARDWARE. REQUIREMENTS OBTAINED FROM BOTH FOREIGN AND LOCAL SUPPLIERS AND DISTRIBUTED NATIONWIDE THROUGH OWN SALES FORCE, BRANCHES AND DEALERS. ALSO SERVES AS GENERAL MANAGERS FOR LOCAL SUGAR MILLS AND GENERAL INSURANCE AGENTS FOR LOCAL AND FOREIGN INSURANCE FIRMS. HAS INTERESTS IN MORE THAN 10 LOCAL COMPANIES. MAIN OFFICE LOCATED IN MAKATI, RIZAL; BRANCH OFFICE AND WAREHOUSES THROUGHOUT COUNTRY. HAS COMPLETE FACILITIES FOR NORMAL OPERATIONS. HAS BEEN OPERATING PROFITABLY. ENJOYS GOOD CREDIT REPUTATION. RECOMMENDED AS A TRADE CONTACT FOR INTERESTED AMERICAN FIRMS.

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Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
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Decaption Note:
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Disposition Date: 01 JAN 1960
Disposition Event:
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Disposition Reason:
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Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
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TAGS: BFOL, RP
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